

WOW Hall Revised Annual Budget		7/1/2021 - 6/30/22	3/1/22 - 3/31/22		7/1/2021 - 3/31/22		DIFFERENCE OF Revised & Actual FYTD (Remaining of Budget)
as of Mar 31, 2022		Revised Annual Budget	Actual Monthly (March)		Actual ANNUAL FYTD (July - March)		
				% of Income		% of Income	
Income/Revenue							
Contributed Income							
Anonymous Donations	\$475.00	\$25.00	0.15%	\$558.00	0.09%	\$83.00	
SVOG	\$400,014.62	\$0.00	0.00%	\$400,014.62	65.96%	\$0.00	
Other Grants	\$7,156.00	\$0.00	0.00%	\$0.00	0.00%	-\$7,156.00	
Memberships	\$24,000.00	\$3,042.00	17.83%	\$33,230.33	5.48%	-\$9,230.33	
Sponsorship		\$0.00		\$0.00			
Events & Activities	\$2,500.00	\$3,560.27	20.87%	\$5,829.65	0.96%	\$3,329.65	
Total Contributed Income:	\$434,145.62	\$6,627.27	38.85%	\$439,632.60	72.49%	\$5,486.98	
Earned Income							
Classes	\$2,800.00	\$1,586.00	9.30%	\$8,599.00	1.42%	\$5,799.00	
Concessions - Basement	\$22,750.00	\$1,420.25	8.33%	\$7,846.50	1.29%	-\$14,903.50	
Concessions - Upstairs	\$400.00	\$0.00	0.00%	\$0.00	0.00%	-\$400.00	
WOW Hall Merchandise	\$500.00	\$20.00	0.12%	\$759.00	0.13%	\$259.00	
Newsletter Ads	\$2,250.00	\$480.00	2.81%	\$1,230.00	0.20%	-\$1,020.00	
Poster Service	\$4,700.00	\$415.00	2.43%	\$1,050.00	0.17%	-\$3,650.00	
Rental	\$20,000.00	\$0.00	0.00%	\$16,928.00	2.79%	-\$3,072.00	
Ticket Service Charges	\$13,734.00	\$332.00	1.95%	\$11,931.00	1.97%	-\$1,803.00	
Ticket Sales (less Ticket Payouts & Refund)	\$127,000.00	\$6,157.00	36.10%	\$118,406.00	19.52%	-\$8,594.00	
Other Earned Income (ATM Fees, Misc.)	\$1,100.00	\$19.75	0.12%	\$109.00	0.02%	-\$991.00	
Total Earned Income:	\$195,234.00	\$10,430.00	61.15%	\$166,858.50	27.51%	-\$28,375.50	
TOTAL INCOME/REVENUE:	\$629,379.62	\$17,057.27	100.00%	\$606,491.10	100.00%	-\$22,888.52	
Expenditures							
Operating Expense							
Building Maintenance & Repairs	\$11,500.00	\$303.76	0.71%	\$4,840.53	1.26%	\$6,659.47	
Concessions Basement Expense	\$13,000.00	\$1,691.83	3.98%	\$5,967.42	1.56%	\$7,032.58	
Graphic Designer	\$1,500.00	\$0.00	0.00%	\$1,792.00	0.47%	-\$292.00	
Insurance (Liability, D&O, Workers Comp)	\$15,000.00	\$0.00	0.00%	\$10,389.50	2.71%	\$4,610.50	
Janitorial Supplies	\$2,700.00	\$193.10	0.45%	\$1,958.93	0.51%	\$741.07	
Merchandise/Clothing Expense	\$1,500.00	\$0.00	0.00%	\$1,200.00	0.31%	\$300.00	
Office Equipment	\$17,185.37	\$1,213.11	2.85%	\$1,663.08	0.43%	\$15,522.29	
Office Supplies	\$2,700.00	\$0.00	0.00%	\$1,349.57	0.35%	\$1,350.43	
Postage and Delivery	\$2,300.00	\$10.00	0.02%	\$1,641.87	0.43%	\$658.13	
Printing	\$6,600.00	\$853.04	2.01%	\$5,461.79	1.43%	\$1,138.21	
Professional & Legal Services	\$18,400.00	\$2,649.17	6.23%	\$11,945.00	3.12%	\$6,455.00	
Utilities	\$14,000.00	\$2,499.15	5.88%	\$13,554.95	3.54%	\$445.05	
Website Development	\$2,000.00	\$9.68	0.02%	\$231.63	0.06%	\$1,768.37	
Other (Licenses, Bank Fees, Interest)	\$6,000.00	\$531.76	1.25%	\$4,559.95	1.19%	\$1,440.05	
Total Operating Expense:	\$114,385.37	\$9,954.60	23.42%	\$66,556.22	17.37%	\$47,829.15	
Payroll Expenses	\$403,091.13	\$28,704.33	67.53%	\$186,218.27	48.61%	\$216,872.86	
Production Expense							
Advertising	\$5,000.00	\$1,296.74	3.05%	\$19,393.78	5.06%	-\$14,393.78	
Artist Fees (Including Artist Hospitality)	\$53,000.00	\$1,652.00	3.89%	\$68,828.62	17.97%	-\$15,828.62	
Contractors- Production	\$10,100.00	\$825.00	1.94%	\$22,083.50	5.76%	-\$11,983.50	
* Cultural & Education Programming	\$10,000.00						
Equipment Purchases, Maintenance, Rent	\$19,423.00	\$0.00	0.00%	\$14,799.87	3.86%	\$4,623.13	
Production Supplies & Materials	\$3,700.00	\$31.99	0.08%	\$2,582.06	0.67%	\$1,117.94	
Member & Volunteer Appreciation	\$5,000.00	\$40.00	0.09%	\$2,380.78	0.62%	\$2,619.22	
Volunteer Recruitment	\$300.00	\$0.00	0.00%	\$249.99	0.07%	\$50.01	
Total Production Expense:	\$106,523.00	\$3,845.73	9.05%	\$130,318.60	34.02%	-\$23,795.60	
TOTAL EXPENDITURES:	\$623,999.50	\$42,504.66	100.00%	\$383,093.09	100.00%	\$240,906.41	
Income (Total Income - Total Expenditures):	\$5,380.12	-\$25,447.39		\$223,398.01		\$218,017.89	
Other Income (Depreciation, Interest Income):	-\$4,880.01	-\$617.62		-\$1,080.83		\$3,799.18	
Net Income:	\$500.11	-\$26,065.01		\$222,317.18		\$221,817.07	

* Cultural & Education Programming	\$10,000.00		\$2,964.24	\$7,035.76
Artist Fees			\$1,350.00	
Artist Hospitality			\$76.86	
Contractors- Production			\$327.50	
Equipment			\$622.02	
Production Supplies			\$587.86	

* Membership Party Dec 4, 2021	\$5,000.00		\$4,866.58	
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